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business without stifling creativity 8 the steps to avoid the most common pitfalls tech founders encounter now is one of the best times to start a technology enabled business and anyone can do it with the right amount and kind of preparation starting a tech business shows you how to move a product idea to market quickly and inexpensively and to tap into the stream of wealth that a tech business can provide

everyone enjoys a good film many of us have seen our favourites over and over again can quote all the best lines and have a personal list of memorable movie moments if your idea of a perfect evening is settling down to watch a movie the 500 questions in the film buff's quiz book have been compiled with you in mind which legendary actor played sir edmund burton in the 2017 film transformers the last knight the character leo getz is associated with which film franchise in the lion king what was the name of mufasa's jealous younger brother these are just some of the brain teasers inside this fun new quiz book covering a range of genres with a mix of easy and challenging questions there is something for everyone from the casual moviegoer to the film aficionado with sections on action thrillers comedy superheroes horror musicals sports war history and epics science fiction and fantasy acting greats and famous films along with general movie trivia this book will appeal to anyone who has ever loved a film

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if you are a developer who has some object oriented programming experience learning apex programming is the perfect book for you this book is most appropriate for developers who wish to gain an understanding of the force.com platform and how to use apex to create business applications

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handling disruption innovation and emerging technologies direct plan improve practices continual improvement governance risk management decision making structures strategic planning metrics performance measurement governance risk compliance establishing governance frameworks balancing risk and opportunity regulatory legal compliance audit trails value streams service value system svcs understanding the four dimensions of service management value streams service value chain integration of practices to deliver value leadership change culture leading organisational change influencing culture stakeholder engagement communication coaching future leaders strategic decision making metrics key performance indicators balanced scorecards risk quantification prioritizing initiatives investment decision trade offs driving transformation innovation leveraging technology trends digital disruption cloud ai automation in strategy scalability agility with these q a you ll be able to diagnose your readiness focus your self study and prepare to articulate both conceptual understanding and practical application in interviews whether for roles such as it strategy leader it director digital transformation lead or for strengthening leadership capability this book helps you shine because it references the prestigious peoplecert axelos itil 4 strategic leader scheme it carries credibility in job interviews hiring panels cloudroar consulting services invites you to build not just knowledge but strategic insight empower your career lead with clarity transform with confidence

compiled by acclaimed television scriptwriter and novelist dean wilkinson the classic children s television quiz book is packed with fascinating facts about the shows you loved as a child as well as those programmes currently capturing the imagination of today s young audiences from timeless classics like thunderbirds blue peter and dr who to the thoroughly up to date sponge bob the 1 000 questions in this book will not only test your memory of the characters you grew up with but your family s knowledge of their current favourites with a fitting foreword by popular family tv presenters ant and dec this book is sure to prove a hit with television lovers of all ages and in particular those members of the older generation who have remained young at heart

are you a quizmaster or planning to become one have you been charged with running an event at your local pub for the first time or are you an experienced quizmaster looking for new

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extend and unleash the power of salesforce crm and the advanced features of the lightning interface to create techniques for user interaction and derive real world solutions about this book implement advanced user interface techniques to improve the look and feel of salesforce crm discover hidden features and hacks that extend standard configuration to provide enhanced functionality and customization build real world process automation using detailed recipes to harness the full power of salesforce crm who this book is for if you are a system administrator interested in developing and enhancing your skills with data management process automation and security enhancements with salesforcecrm then this book is for you some basic understanding of salesforcecrm and system administration knowledge would be needed what you will learn building home page components and creating custom links to provide additional functionality and improve the home tab layout improving the look and feel of salesforce crm with the presentation of graphical elements using advanced user interface techniques improving the data quality in salesforce crm and automatic data capture implement an approval process to control the way approvals are managed for records in salesforce crm increase productivity using tools and features to provide advanced administration extend lightning experience record pages to tailor user interaction experience create lightning component to implement search before create for customer person accounts in detail salesforce crm is a market leading customer relationship management crm application that is accessed over the internet this application greatly enhances a company s sales performance improves customer satisfaction and provides a robust customer relationship management system for an organization salesforce crm admin cookbook second edition enables you to instantly extend and unleash the power of salesforce crm and its lightning experience framework it provides

clear comprehensive instructions along with detailed screenshots and code whether you are looking for solutions to enhance the core features such as data management process automation data validation and home page administration or are looking for ideas on advanced customization techniques this book will provide you with immediate practical and exciting real world recipes this book guides you through interesting topics spanning a variety of functional areas recipes are provided that allow you to configure build and extend the capability of salesforce crm using the lightning experience framework style and approach we will be discussing recipes about several modules which will help you gain mastery over different modules such as data management security enhancements and so on which is expected of an administrator

deliver impressive enterprise grade applications using the salesforce platform with the help of established architectural patterns and best developer practices key features use the latest capabilities of the salesforce platform to code robust apps and web experiences with an extended focus on lightning components branch out to java node js and other languages with a new chapter exploring app development capabilities using heroku and functions extend your application with access to external services following new coverage of openapi enabled api services book description salesforce makes architecting enterprise grade applications easy and secure but you ll need guidance to leverage its full capabilities and deliver top notch products for your customers this fourth edition brings practical guidance to the table taking you on a journey through building and shipping enterprise grade apps this guide will teach you advanced application architectural design patterns such as separation of concerns unit testing and dependency injection you ll also get to grips with apex and fflib create scalable services with java node js and other languages using salesforce functions and heroku and find new ways to test lightning uis these key topics alongside a new chapter on exploring asynchronous processing features are unique to this edition you ll also benefit from an extensive case study based on how the salesforce platform delivers solutions by the end of this salesforce book whether you are looking to publish the next amazing application on appexchange or build packaged applications for your organization you will be prepared with the latest innovations on the platform what you will learn create and deploy packaged apps for your own business or for appexchange understand enterprise application architecture patterns customize the mobile and desktop user experience with lightning components manage large data volumes with asynchronous processing and big data strategies learn how to go beyond the apex language and

utilize java and node js to scale your skills and code with heroku and salesforce functiontest and optimize salesforce lightning uisuse connected apps external services and objects along with aws integration tools to access off platform code and data with your applicationwho this book is for if you are a salesforce developer who wants to unlock the true potential of the salesforce platform and deliver complex scalable applications within your company or for use in large enterprises you target through appexchange then you have come to the right place you will need a solid foundation of salesforce development to dive into this book it is here to elevate your skills not teach you the basics

master advanced salesforce administration concepts with expert tips techniques and mock tests key featureslearn advanced features to reduce implementation time and enhance your salesforce administration skillsdevelop the ability to solve critical issues with a proactive approach and deliver the best solutionexplore complex automation with workflows approvals process builder and custom apex codingbook description the salesforce advanced administrator certification extends beyond administrator certification covering advanced platform features and functions such as configuration automation security and customization complete with comprehensive coverage of all these topics and exam oriented questions and mock tests this salesforce book will help you earn advanced administrator credentials you ll start your journey by mastering data access security monitoring and auditing and understanding best practices for handling change management and data across organizations the book then delves into data model management for improving data quality and lets you explore sales features such as products schedules quotes and forecasting capabilities as you progress this book will guide you in working with content management to set up and maintain salesforce content you ll also master organizing your files and data using reports and dashboards finally you ll learn how to use a combination of automation tools to solve business problems by the end of the book you will have developed the skills required to get your advanced administrator credentials what you will learnmaster data security to monitor your org effectivelyexplore best practices for handling change management across orgsextend the capabilities of salesforce objects using advanced relationships validation rules and duplicate managementhandle file libraries with salesforce crm contentunderstand ways to deliver the best solutions with sales and service cloud applicationsbuild reports and dashboards to visualize data for better decision makingcustomize your crm with process automation featureswho this book is for if you ve already achieved your salesforce administrator certification this book will help you prepare for

the salesforce advanced administrator certification you'll also find this guide useful if you are a salesforce administrator or developer and want to maximize your administration skills with deeper knowledge of advanced salesforce declarative features 1 2 years of experience as a salesforce administrator or developer is enough to help you to get the most out of the book

key features use the lightning platform to build integrated scalable and robust apps focused on enterprise level customer demands use the lightning component framework to deliver modern and responsive user experiences targeting multiple devices through lightning experience and salesforce mobile extend your application with access to external services and ai

book descriptionsalesforce lightning provides a secure and scalable platform to build deploy customize and upgrade applications this book will take you through the architecture of building an application on the lightning platform to help you understand its features and best practices and ensure that your app keeps up with your customers increasing needs as well as the innovations on the platform this book guides you in working with the popular apex offering from salesforce the lightning platform you'll see how to build and ship enterprise grade apps that not only leverage the platform's many productivity features but also prepare your app to harness its extensibility and customization capabilities you'll even get to grips with advanced application architectural design patterns such as separation of concerns unit testing and dependency integration you will learn to use apex and javascript with lightning components platform events among others with the help of a sample app illustrating patterns that will ensure your own applications endure and evolve with the platform finally you will become familiar with using salesforce dx to develop publish and monitor a sample app and experience standard application life cycle processes along with tools such as jenkins to implement ci cd by the end of this book you will have learned how to develop effective business apps and be ready to explore innovative ways to meet customer demands what you will learn create and deploy appexchange packages and manage upgrades understand enterprise application architecture patterns customize mobile and desktop user experience with lightning components manage large data volumes with asynchronous processing and big data strategies implement source control and continuous integration add ai to your application with einstein use lightning external services to integrate external code and data with your lightning application who this book is for this book is for lightning platform developers who want to discover the true potential of the platform to develop complex scalable applications for use in enterprise businesses

architect and deliver packaged force com applications that cater to enterprise business needs about this book explore the lightning framework advanced application life cycle processes and testing use the force com platform to build truly integrated scalable and robustly engineered applications focused on enterprise level customer demands using the lightning technology to deliver modern and responsive user experiences targeting multiple devices through lightning experience and salesforce1 mobile step by step work on examples to get you building your own ready to install packaged application who this book is for this book is for advanced force com developers and architects who need to understand the salesforce platform from the perspective of enterprise level requirements a prior understanding of apex and visualforce is a must those familiar with other enterprise software ecosystems will also find this book ideal as they adopt force com what you will learn package install test and upgrade an application define architecture aligning data storage and functional requirements develop apex code that is easy to navigate self documenting testable robust and organic leverage your application s clientagnostic service layer backbone to support numerous platform areas get the most from hosting your application within the lightning experience and salesforce1 mobile clients apply querying indexing and asynchronous best practices leverage mocking and dependency injection in your apex tests explore tips for developing advanced applications in detail companies of all sizes have seen the need for force com s architectural strategy focused on enabling their business objectives successful enterprise applications require planning commitment and investment in the best tools processes and features available this book will teach you how to architect and support enduring applications for enterprise clients with salesforce by exploring how to identify architecture needs and design solutions based on industry standard patterns there are several ways to build solutions on force com and this book will guide you through a logical path and show you the steps and considerations required to build packaged solutions from start to finish it covers all aspects from engineering to getting your application into the hands of your customers and ensuring that they get the best value possible from your force com application you will get acquainted with extending tools such as lightning app builder process builder and flow with your own application logic in addition to building your own application api you will learn the techniques required to leverage the latest lightning technologies on desktop and mobile platforms style and approach the book takes a straightforward approach taking apart the force com architecture for you to gain a deep understanding of how you can implement the salesforce platform based on enterprise level requirements

master the core concepts of salesforce administration and gain a holistic understanding of the sf ecosystem that will also help you prepare for the salesforce certification exam key features understand salesforce architecture and security model integrate flow builder with other salesforce components for seamless automation understand how to create and manage approval workflows in salesforce purchase of the print or kindle book includes a free pdf ebook book descriptiondo you aspire to be a successful salesforce administrator or consultant if yes then this step by step guide is for you written by certified salesforce professionals the salesforce crm administration handbook will take you through the intricacies of salesforce covering objects records automation and much more while also prepping you for the salesforce certification exam starting with an overview of the capabilities and limitations of salesforce you ll progress toward a holistic understanding of system architecture with real world examples including workarounds that enable the successful completion of projects as you delve deeper you ll learn about the fundamental concepts of a crm system its purpose and the pivotal role of an administrator in the salesforce lifecycle you ll also explore the basic structures of the entire salesforce system and navigate confidently through the intricacies of security automation and reporting in the sales service cloud by the end of this book you ll have the confidence you need to navigate salesforce s backend seamlessly implement configuration changes effortlessly and communicate fluently in salesforce terminology what you will learn discover strategies to stay up to date with salesforce releases integrate salesforce products seamlessly to meet diverse business needs explore sales and service cloud and its transformative impact on sales and customer support operations master opportunity management for successful deal closures and pipeline forecasting understand salesforce orgs managing users settings and customization explore data import and export methods and data mapping discover best practices mock tests and valuable tips and tricks to prepare for salesforce certification who this book is for this book is for aspiring salesforce administrators and consultants looking to build a solid foundation in salesforce products system setup and customization as well as advance their careers within the salesforce ecosystem it s also a great resource for those preparing to take the salesforce adm 201 certification exam as it serves as an excellent supplement to the existing learning materials

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the salesforce platform developer i pdi certification is a highly regarded credential designed to affirm a developer s expertise in building custom applications on the salesforce platform this certification indicates a proficient understanding of the platform s capabilities programming and data modeling equipping professionals with the ability to develop and deploy custom

business logic and interfaces using apex and visualforce as a stepping stone for further salesforce development certifications it lays a solid foundation for developers looking to expand their skills and advance their careers in the salesforce ecosystem in today's fast paced tech environment salesforce continues to dominate as a leading customer relationship management crm platform the salesforce platform developer i certification is ideal for individuals who are eager to establish or enhance their development careers it is targeted at developers who are familiar with the salesforce fundamentals and are looking to prove their skills in designing implementing and building applications using apex and visualforce with businesses increasingly relying on cloud based solutions the demand for skilled salesforce developers is at an all time high this certification not only validates a developer's technical expertise but also their ability to meet business requirements efficiently and innovatively in salesforce platform developer i pdi 350 practice questions detailed explanations learners will discover a comprehensive collection of practice questions meticulously structured across all exam domains each question is crafted to simulate real world scenarios challenging learners to apply their knowledge in practical problem solving exercises rather than focusing on rote memorization this resource emphasizes understanding the intricacies of the platform and developing the analytical skills needed to tackle the exam confidently detailed explanations accompany each question providing insights into the correct answers and reinforcing the concepts necessary to master the exam achieving the salesforce platform developer i certification opens the door to a myriad of career opportunities and professional recognition as a certified developer you'll gain access to a network of salesforce professionals and increase your visibility in the job market this resource not only prepares you for the certification exam but also equips you with practical skills that translate into real world success making it an invaluable tool for anyone serious about advancing their career in the salesforce ecosystem whether you're looking to boost your job prospects or sharpen your development skills this guide serves as a crucial step in your professional journey

learn to harness the power of the apex language to build salesforce applications • key features• learn how to work with the apex language learn how to develop apex triggers learn how to use soql and sosl to retrieve data learn how to write object oriented salesforce code explore the best practices to deliver scalable and maintainable code • description• this book covers the fundamentals of the salesforce apex programming language used by developers to build powerful applications in the cloud • in this book you will learn how to work with the

apex language to build scalable applications that can interact with and update data from your users we cover the language from the ground up introducing programming concepts such as variables and control statements alongside clear and concise examples to help you understand the key concepts and features platform specific features such as apex triggers soql and sosl are covered in detail to help ensure you deliver robust and scalable solutions nuances and best practices for development are discussed along with how to effectively test your code to ensure that you can deploy it to users with confidence object oriented programming in apex is also covered in depth to ensure that you can develop dynamic solutions and build for the future the book also discusses and shows developers how to integrate with third party solutions using rest apis in apex Ê by the end of the book the reader will know how to start developing applications using apex with confidence Ê what will you learnÊÊ learn how to declare variables in apex understand how to work with collections in apex use different control statements within apex to control program flow learn how to use the built in tools to test in apex understand how to make callouts to external applications and data sources who this book is forÊÊ this book is intended for those starting out with apex whether existing salesforce admins or those joining the salesforce ecosystem with little professional prior programming experience such as students the reader is expected to have some basic familiarity with salesforce as a platform although key concepts are reviewed table of contents 0 introduction 1 an introduction to the salesforce platform 2 what is apex 3 variables in apex 4 collections 5 control statements 6 apex triggers 7 soql 8 sosl 9 defining apex classes 10 apex class inheritance 11 testing apex 12 callouts in apex 13 epilogue

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