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the world today is at the intersection of two megatrends globalization and digitalization a business revolution unfolding in real time global meets digital captures the many nuances of this revolution succinctly including its impact on our lives and business an immediate implication of this revolution is that the economic principles that underpinned business and strategy for hundreds of years such as diminishing returns to scale and resource scarcity are no longer valid for a large and growing number of products and services the book will challenge you to think differently not just about digital products but also about physical products in the global digital world products are of three kinds physical digital and smart machines products that are both physical and digital and connected to the internet a distinction missed by most books on strategy and global business the economics of each kind of products is distinct from that of the others which has strategic implications for all kinds of businesses implications such as how to compete and how to create and capture value with several mini case studies and over 100 company examples the book covers themes and cutting edge issues like the paradox of globalization digital disruption disruptive business models exponential technologies internet of things competition in digital markets winner take all market dynamics industry 4 0 how to innovate strategizing for the new normal and value creation and value capture in both b2c and b2b contexts the book derives its underpinnings from the practice of global and digital business while theory remains in the background intended specifically for an executive professional audience global meets digital should also be of value to business students and professors learning to dip their toes into a digital world vinod jain is an expert in global and digital strategy award winning professor fulbright scholar and author of an mba textbook global strategy he taught at the rutgers business school newark and new brunswick and the robert h smith school of business university of maryland college park at maryland he was also the founding director of the federally funded center for international business education and research and academic director of smith school s executive mba program in china since leaving maryland he has taught in china denmark finland poland and india as a visiting or term professor his opinion pieces have appeared in the washington post the baltimore sun mensa bulletin and economic times and mint india s 1 and 2 business dailies among other media in the past he worked as a middle and senior level executive with american and british multinationals vinod has a phd in strategy and international business from the university of maryland college park ms in management from ucla and ms and bs hons in statistics from the indian statistical institute calcutta

this book provides a unique comparative and global analysis of the regulation of disclosure in financial securities markets it is written by two authors who represent both the new world australia and the old world germany the authors present their research in the global business context with legal and regulatory perspectives including some references from africa asia the middle east and south america after every boom and bust legislators pass new disclosure legislation often in a heated environment fuelled by politics and the media little regard is paid to existing regulation or the lessons learned from earlier regulation the result is the continuing enactment of redundant and overlapping disclosure laws since financial markets are often described as markets for information the failure to ensure disclosure is at the heart of financial services regulation this book argues that the solution to the failure of disclosure is a brief easily understood principles based plain english safety net amendment to statute law such as you must keep the financial market fully informed a measure that would support effective mandatory continuous disclosure of information to financial markets this book examines the reasons for disclosure regulation and how the efficient operation of financial markets is dependent on disclosure it examines the adequacy of common law and civil law concerning broker client disclosure and concludes that industry licensing in itself fails to keep the market informed while recognizing the failures of securities commissions to achieve good disclosure in financial markets it confirms the effectiveness of coregulation of disclosure by a commission with the support of the financial markets such as the stock exchange coregulation builds on financial market self regulation and is best described in the words of one time sec chairman william o douglas who in the 1930s described it as a shotgun behind the door

birt s accounting business reporting for decision making 9th edition is the market leading text for core accounting units in business and commerce degrees specifically designed for first year students across all business disciplines including marketing and hrm what sets this text apart is its focus on the connection between accounting and business decision making presented from a management and stakeholder perspective rather than a technical accounting view

the key to any marketing strategy is finding a way to reach and appeal to the consumer in the case of a diverse consumer pool marketers must strive to direct their promotional efforts to appeal to a global customer base analyzing the cultural diversity of consumers in the global marketplace explores the strategies associated with promoting products and services to a culturally diverse target market providing innovative solutions for global brands this publication is ideally designed for use by marketing professionals executives students as well as researchers

this well received book now in its ninth edition provides a comprehensive analysis of the fundamental concepts of financial management and management accounting the elegantly combined presentation of the various aspects of financial management and management accounting is a highlight of this text focusing on the core areas of financial management basic concepts of finance sources of finance capital structure theories and planning dividend policies investment decisions portfolio management and working capital management as well as the areas of management accounting changes in financial position financial statement analysis and inter firm comparison budgetary control and standard costing and cost information and management decisions the book also delves on the contemporary topics such as financial environment corporate

governance and international financial management in detail in addition it contains a number of case studies on various areas of finance and management accounting the current edition has been thoroughly revised keeping in view contemporary developments in the literature and applicable provisions of the companies act 2013 apart from updating the case studies new cases have been added to support the relevance and quality of discussion intended primarily for postgraduate students of commerce m com and management mba with finance specialization the book will also be highly useful for undergraduate students of commerce and management students of professional courses such as ca and icwa as well as professionals in the fields of financial management and management accounting the present treatise has been recommended by many colleges management institutes and universities in india for their respective postgraduate and undergraduate commerce and management courses

retro marketing a product recommendation for entertainment services burcu gÖk Özlem gÜncan neurogastronomic marketing ceyhun uÇuk hr marketing Çağla demİr remarketing and retargeting doğuş yÜksel stealth marketing gizem tokmak daniŞman marketing 5 0 gürkan ÇaliŞkan yakup erdoĞan global marketing m İhsan Çubukcu social marketing and nonprofit organizations melda aslan buzz marketing nilgün kÖksalan ethics of digital marketing Özlem karaman hyper personalized marketing sefa emre yilmazel mobile marketing sena altin sensory marketing serhat bİngÖl sustainable marketing sinem sargin social media marketing yakup erdoĞan gürkan ÇaliŞkan big data marketing murat sakal

this handbook combines current market statistics with trend analysis and marketing strategies covering such key topics as television radio newspapers consumer magazines filmed entertainment news media cable and satellite media advertising branded entertainment outdoor advertising recorded music concerts and events online advertising online video mobile marketing and behavioral targeting

the marketing plan handbook can benefit managers in all types of organizations for startups and companies considering bringing new products to the market this book outlines a process for developing a marketing plan to launch a new offering for established companies with existing portfolios of products this book presents a structured approach to developing an action plan to manage their offerings and product lines whether you manage a small business seeking to formalize the planning process a startup seeking venture capital financing a fast growth company considering an initial public offering or a large multinational corporation you can gain competitive advantage by translating the marketing planning process outlined in this book into a streamlined strategic document that informs your actions and helps avoid costly missteps

services marketing people technology strategy is the ninth edition of the globally leading textbook for services marketing by jochen wirtz and christopher lovelock extensively updated to feature the latest academic research industry trends and technology social media and case examples this book takes on a strong managerial approach presented through a coherent and progressive pedagogical framework rooted in solid academic research it features cases and examples from all over the world and is suitable for students who want to gain a wider managerial view

clothing that is not purchased or worn is not fashion to paraphrase armani knowledge of marketing is essential to help ensure success and reduce the risk of failure in fashion for the designer starting up in business this book offers a guide to the major decisions that will enable you to fulfil your creative potential and be a financial success what are the major trends we should be monitoring how should we set our prices what is the most effective way to get our message across about the new product range which colour wash will be the most popular with buyers marketing is now a firmly established element of most fashion and clothing courses fashion marketing is written to meet students requirements and has many features making it essential reading for anyone involved in the fashion and clothing business deals with contemporary issues in fashion marketing up to date examples of global good practice exclusively about fashion marketing a unique contribution on range planning with a practical blend of sound design sense and commercial realism a balance of theory and practice with examples to illustrate key concepts clear worked numerical examples to ensure that the ideas are easily understood and retained over 50 diagrams a glossary of the main

fashion marketing terms and a guide to further reading a systematic approach to fashion marketing not hyperbole or speculation the new edition has been updated throughout with new material on different promotional media visual marketing and international marketing research and new coverage of internal marketing supply chain management international marketing communications as well as the role of the internet see blackwellpublishing com easey for supporting pack for tutors including powerpoint slides for each chapter plus ideas and exercises for seminars

praise for private capital markets valuation capitalization and transfer of private business interests second edition in the years since publication of the first edition of private capital markets the concepts and ideas that it presents have been widely accepted by progressive members of the business valuation community now with the second edition author rob slee has included empirical data on capital markets for midsized businesses this book remains a must for everyone involved in appraising buying selling or financing privately owned businesses raymond c miles founder the institute of business appraisers the graziadio school of business has used the private capital markets book for several years with great success this course along with the pepperdine private capital markets survey project has helped our students better prepare for careers in middle market companies linda livingstone dean of the graziadio school of business and management pepperdine university our international association of independent m a professionals recommends this text as the most comprehensive foundation for understanding the private capital marketplace this book is essential reading for middle market m a advisors investors and other decision makers in the private capital markets mike nall founder alliance of m a advisors a practical road map for making sound investment and financing decisions based on real experiences and market needs now fully revised and in a second edition private capital markets provides lawyers accountants bankers estate planners intermediaries and other professionals with a workable framework for making sound investment and financing decisions based on their own needs and experiences this landmark resource covers private business valuation middle market capital sources the business ownership transfer spectrum and much more private capital markets second edition surveys the private capital markets and presents the proven guidance you need to navigate through these uncharted waters

global strategy competing in the connected economy details how firms enter compete and grow in foreign markets jain moves away from the traditional focus on developed countries and their multinational enterprises instead focusing on both developed and emerging economies as well as their interaction in an increasingly connected world as the current global business environment is increasingly shaped and connected by faster technological developments geopolitical forces emerging economies and new multinationals from those economies this highly charged dynamic provides rich opportunity to revisit mainstream paradigms in globalization innovation and global strategy the book rises to the challenge exploring new competitive phenomena new business models and new strategies rich illustrations real world examples and case data provide students and executives with the insights necessary to connect compete and grow in a globalized business environment this bold book succinctly covers strategy models and implementation for a range of global players providing students of strategy and international business with a rich understanding of the contemporary business environment for access to additional materials including powerpoint slides a list of suggested cases and sample syllabus please contact vinod jain vinod jain01 yahoo com

religion and the medieval and early modern global marketplace brings together scholars from a variety of disciplines to examine the intersection conflict and confluence of religion and the market before 1700 each chapter analyzes the unique interplay of faith and economy in a different locale syria ethiopia france iceland india peru and beyond in ten case studies specialists of archaeology art history social and economic history religious studies and critical theory address issues of secularization tolerance colonialism and race with a fresh focus they chart the tensions between religious and economic thought in specific locales or texts the complex ways that religion and economy interacted with one another and the way in which matters of faith economy and race converge in religious images of the pre and early modern periods considering the intersection of faith and economy the volume questions the

legacy of early modern economic and spiritual exceptionalism and the ways in which prosperity still entangles itself with righteousness the interdisciplinary nature means that this volume is the perfect resource for advanced undergraduates postgraduates and scholars working across multiple areas including history literature politics art history global studies philosophy and gender studies in the medieval and early modern periods

the updated ninth edition of the pioneering guide to generating attention for your idea or business jam packed with new ai techniques and fresh stories of success as the ways we communicate continue to evolve keeping pace with the latest technology including generative artificial intelligence ai like chatgpt can seem an almost impossible task how can you keep your product or service from getting lost in the digital clutter the ninth edition of the new rules of marketing and pr offers everything you need to speak directly to your audience make a strong personal connection and generate attention for your business an international bestseller with half a million copies sold in twenty nine languages this revolutionary guide gives you a proven step by step plan for deploying the power of social media ai and content to maintain your competitive advantage and get your ideas seen and heard by the right people at the right time you II discover the latest approaches for highly effective public relations marketing and customer communications all at a fraction of the cost of traditional advertising the latest edition of the new rules of marketing and pr has been completely revised to present highly effective strategies and tactics to help you get found by your buyers the most important and comprehensive update to this international bestseller yet shows you details about the pros and cons of using generative ai the most significant development in modern marketing and public relations since the first edition of this book was published back in 2007 the definitive guide on the future of marketing used as a primary resource in thousands of companies and hundreds of university courses this must have resource will help you incorporate the new rules that will keep you ahead of the digital marketing curve make your marketing and public relations real time by incorporating techniques like newsjacking to generate instant attention exactly when your audience is eager to hear from you gain valuable insights through compelling case studies and real world examples showing you how to use the latest ai tools without losing the personal touch in your communications when ninth edition of the new rules of marketing and pr how to use content marketing podcasting social media ai live video and newsjacking to reach buyers directly is the ideal resource for entrepreneurs business owners marketers pr professionals and managers in organizations of all types and sizes

global strategy competing in the connected economy details how firms enter compete and grow in foreign markets jain moves away from the traditional focus on developed countries and their multinational enterprises instead focusing on both developed and emerging economies as well as their interaction in an increasingly connected world as the current global business environment is increasingly shaped and connected by faster technological developments geopolitical forces emerging economies and new multinationals from those economies this highly charged dynamic provides rich opportunity to revisit mainstream paradigms in globalization innovation and global strategy the book rises to the challenge exploring new competitive phenomena new business models and new strategies rich illustrations real world examples and case data provide students and executives with the insights necessary to connect compete and grow in a globalized business environment this bold book succinctly covers strategy models and implementation for a range of global players providing students of strategy and international business with a rich understanding of the contemporary business environment for access to additional materials including powerpoint slides a list of suggested cases and sample syllabus please contact vinod jain vinod jain01 yahoo com

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jack snyder is a leading american international relations scholar with an international reputation for his research on ir theory and us foreign policy this book collects many of his most important essays into a single volume exploring a liberal realist theory of international politics the book is arranged around three key subject areas anarchy and its effects the challenges of democratic consolidation empire and the promotion of a

liberal order with a new introduction to frame the selected essays this collection examines how developing nations evolve political systems and fit into a world dominated by liberal democracies it looks to the future for the current dominant powers in a changing world of international relations and at the challenges to their leadership featuring a new conclusion developed from the assembled chapters this is a fascinating and vital collection of scholarship from one of the most influential theorists of his generation power and progress is an invaluable text for students and scholars of international relations and those interested in the debates on liberalism and realism and comparative politics

most of the advancements in communication computers medicine and air and water purity are linked to macromolecules and a fundamental understanding of the principles that govern their behavior these fundamentals are explored in carraher s polymer chemistry ninth edition continuing the tradition of previous volumes the latest edition provides a well rounded presentation of the principles and applications of polymers with an emphasis on the environment and green chemistry and materials this edition offers detailed coverage of natural and synthetic giant molecules inorganic and organic polymers biomacromolecules elastomers adhesives coatings fibers plastics blends caulks composites and ceramics using simple fundamentals this book demonstrates how the basic principles of one polymer group can be applied to all of the other groups it covers reactivities synthesis and polymerization reactions techniques for characterization and analysis energy absorption and thermal conductivity physical and optical properties and practical applications this edition includes updated techniques new sections on a number of copolymers expanded emphasis on nanotechnology and nanomaterials and increased coverage of topics including carbon nanotubes tapes and glues photochemistry and more with topics presented so students can understand polymer science even if certain parts of the text are skipped this book is suitable as an undergraduate as well as an introductory graduate level text the author begins most chapters with theory followed by application and generally addresses the most critical topics first he provides all of the elements of an introductory text covering synthesis properties applications and characterization this user friendly book also contains definitions learning objectives questions and additional reading in each chapter

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