# SAP BRIM

MASTERING SAP BRIM AND CPQ: A GUIDE TO DIGITAL TRANSFORMATIONSAP BILLING AND REVENUE INNOVATION MANAGEMENT PRAKASH SUBRAMANI DEEPENDRA RASTOGI CHAITANAYA DESAI CHAITANAYA DESAI MASTERING SAP BRIM AND CPQ: A GUIDE TO DIGITAL TRANSFORMATION SAP BILLING AND REVENUE INNOVATION MANAGEMENT PRAKASH SUBRAMANI DEEPENDRA RASTOGI CHAITANAYA DESAI CHAITANAYA DESAI

IN TODAY S RAPIDLY EVOLVING DIGITAL LANDSCAPE BUSINESSES ARE INCREASINGLY TURNING TO INTEGRATED SOLUTIONS TO STREAMLINE THEIR OPERATIONS ENHANCE CUSTOMER EXPERIENCES AND DRIVE GROWTH SAP BILLING AND REVENUE INNOVATION MANAGEMENT BRIM AND CONFIGURE PRICE QUOTE CPQ ARE TWO SUCH SOLUTIONS THAT EMPOWER ORGANIZATIONS TO MODERNIZE AND TRANSFORM THEIR BILLING REVENUE MANAGEMENT AND SALES PROCESSES THIS BOOK MASTERING SAP BRIM AND CPQ A GUIDE TO DIGITAL TRANSFORMATION IS DESIGNED TO PROVIDE A COMPREHENSIVE GUIDE TO UNDERSTANDING IMPLEMENTING AND OPTIMIZING SAP S BRIM AND CPQ SOLUTIONS FOR BUSINESSES AIMING TO EMBRACE DIGITAL TRANSFORMATION THE JOURNEY OF DIGITAL TRANSFORMATION INVOLVES ADOPTING INNOVATIVE TECHNOLOGIES AND ALIGNING THEM WITH A COMPANY S STRATEGIC GOALS SAP BRIM OFFERS A SUITE OF APPLICATIONS THAT ENABLE BUSINESSES TO MANAGE SUBSCRIPTION BASED SERVICES USAGE BASED BILLING AND COMPLEX REVENUE RECOGNITION PROCESSES MEANWHILE SAP CPQ STREAMLINES THE SALES PROCESS BY ENABLING ORGANIZATIONS TO CONFIGURE PRICE AND QUOTE PRODUCTS OR SERVICES ACCURATELY AND EFFICIENTLY TOGETHER THESE TOOLS NOT ONLY SIMPLIFY COMPLEX WORKFLOWS BUT ALSO PROVIDE A UNIFIED APPROACH TO MANAGING THE ENTIRE LIFECYCLE OF CUSTOMER ENGAGEMENT FROM INITIAL INQUIRY TO CONTRACT RENEWAL THROUGH THIS BOOK READERS WILL GAIN PRACTICAL INSIGHTS INTO THE CAPABILITIES OF SAP BRIM AND CPQ THEIR INTEGRATION WITH OTHER ENTERPRISE SYSTEMS AND THE BENEFITS THEY OFFER IN DRIVING OPERATIONAL EFFICIENCY AND CUSTOMER SATISFACTION WHETHER YOU ARE A BUSINESS LEADER SAP CONSULTANT OR IT PROFESSIONAL THIS GUIDE WILL EQUIP YOU WITH THE KNOWLEDGE NECESSARY TO LEVERAGE THESE POWERFUL TOOLS TO THEIR FULL POTENTIAL ULTIMATELY TRANSFORMING YOUR ORGANIZATION S APPROACH TO BILLING REVENUE MANAGEMENT AND SALES AS WE EXPLORE THE KEY CONCEPTS CHALLENGES AND BEST PRACTICES ASSOCIATED WITH SAP BRIM AND CPQ OUR GOAL IS TO HELP YOU NAVIGATE THE COMPLEXITIES OF DIGITAL TRANSFORMATION AND UNLOCK NEW OPPORTUNITIES FOR GROWTH IN THE MODERN BUSINESS WORLD THANK YOU FOR EMBARKING ON THIS JOURNEY WITH US AUTHORS

WHETHER YOU RE UPGRADING AN EXISTING BILLING SYSTEM OR MOVING TO A SUBSCRIPTION OR CONSUMPTION BASED MODEL SAP BRIM IS READY AND HERE S IS YOUR GUIDE FROM SUBSCRIPTION ORDER MANAGEMENT AND CHARGING TO INVOICING AND CONTRACT ACCOUNTING GET STEP BY STEP INSTRUCTIONS FOR EACH PIECE OF THE BILLING PUZZLE FOR SETUP EXECUTION OR ANALYTICS FOLLOW A CONTINUOUS CASE STUDY THROUGH EACH BILLING PROCESS WITH THIS BOOK JOIN THE FUTURE OF BILLING

WHETHER YOU RE UPGRADING AN EXISTING BILLING SYSTEM OR MOVING TO A SUBSCRIPTION OR CONSUMPTION BASED MODEL SAP BRIM IS READY AND HERE S IS YOUR GUIDE FROM SUBSCRIPTION ORDER MANAGEMENT AND CHARGING TO INVOICING AND CONTRACT ACCOUNTING GET STEP BY STEP INSTRUCTIONS FOR EACH PIECE OF THE BILLING PUZZLE FOR SETUP EXECUTION OR ANALYTICS FOLLOW A CONTINUOUS CASE STUDY THROUGH EACH BILLING PROCESS WITH THIS BOOK JOIN THE FUTURE OF BILLING A END TO END BILLING LEARN THE WHAT AND THE WHY OF SAP BRIM AND THEN MASTER THE HOW CHARGING INVOICING CONTRACT ACCOUNTS RECEIVABLE AND PAYABLE AND SUBSCRIPTION ORDER MANAGEMENT SEE HOW TO STREAMLINE BILLING WITH THE SAP BRIM SOLUTIONS B CONFIGURATION AND FUNCTIONALITY SET UP AND USE SAP BRIM TOOLS SUBSCRIPTION ORDER MANAGEMENT SAP CONVERGENT CHARGING SAP CONVERGENT INVOICING FI CA AND MORE IMPLEMENT THEM INDIVIDUALLY OR AS PART OF AN INTEGRATED LANDSCAPE C SAP BRIM IN ACTION MEET MARTEX CORP A FICTIONAL TELECOMMUNICATIONS CASE STUDY AND YOUR GUIDE THROUGH THE SAP BRIM SUITE FOLLOW ITS PATH TO SUBSCRIPTION BASED BILLING AND LEARN FROM BILLING INDUSTRY

BEST PRACTICES 1 SAP BILLING AND REVENUE INNOVATION MANAGEMENT 2 SUBSCRIPTION ORDER MANAGEMENT 3 SAP CONVERGENT CHARGING 4 SAP CONVERGENT INVOICING 5 CONTRACTS ACCOUNTING FI CA 6 SAP CONVERGENT MEDIATION 7 REPORTING AND ANALYTICS 8 IMPLEMENTATION 9 PROJECT MANAGEMENT

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## CONCLUSION

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