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the windows scripting host wsh is microsoft s evolutionary answer to a much needed programming environment for the windows desktop this reference is for system administrators and programmers who want to automate and have control over their windows environment without writing compiled vb and vc applications

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the venture capital world is often intimidating and hard to navigate even for the most seasoned entrepreneurs but it doesn t have to be entrepreneurs who run effective fundraising processes don t do it by accident with this book you II learn what it takes to successfully raise a round of funding for your company author katherine hague explains how the venture capital industry works and walks you through each step necessary to plan execute and optimize your own fundraising round packed full of exercises checklists and templates this book guides you through the process from start to finish it s ideal for entrepreneurs raising later rounds of capital as well as those just starting out gain an understanding of core venture capital concepts and standards learn how to develop and hone an investor pitch come away with a plan to hit the fundraising trail for your company develop the confidence you need to negotiate key terms in a funding deal understand best practices in fundraising and learn how to avoid the top 10 fundraising mistakes

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